# GRANITE REEF AND McDOWELL REVITALIZATION



City of Scottsdale

Council Presentation May 13, 2002

## **Existing Site**



### Tonight's Request

- Key Areas of Direction from Council:
  - 1 Approval of Development Options
  - 2 Feedback on Development Parameters
- Approve Contingency Transfer of \$69,500 from Capital Improvement Project Funds to Center No. PO101 to fund Phase II of Architectural Service Contract No. 2002-017-COS

## Granite Reef & McDowell Master Planning Team

- EDAW, Inc.
  - National land use planning firm with local offices
- DesignLink Architecture
  - Scottsdale-based architecture firm
- Economics Research Associates (ERA)
  - National development and planning economics consulting firm
- Wood Patel Consulting Engineers, Inc.
  - Local civil engineering firm

## Granite Reef & McDowell Master Planning

- Contract Authorization for \$200,000
  - Master planning
  - Financial feasibility analysis
  - Engineering study
  - All in preparation for a final site plan
- Phase I \$65,000
- Funding from Smitty's Purchase Account

### **Master Planning Timeline**

- Phase I 2/20/02 to 5/12/02
  - Information Collection and Review
  - Analysis/Evaluation Criteria for Compatibility
  - Creation of Site Plan Options
- Phase II 5/13/02 to 7/1/02
  - Site Design Layouts Refined
  - Financial Modeling & Engineering Study
- Phase III 7/02/02 to 9/10/02
  - Design Development of Selected Master Plan

## Master Planning Public Meeting Timeline

Neighborhood Open Houses

Hohokam June 6 5:30 - 7:30 pm

Eldorado Park June 8 9:00 -11:00 am

City Council July 1 5:00 pm

## Senior Center/Site Work Development Timeline

RFP Architectural/ Engineering

Contract Approval

Design Work

City Approval Process

Bids for Construction

Construction Begins

August 2002

September 2002

Fall/Winter 2002

Spring/Summer 2003

Summer 2003

Summer/Fall 2003

## Building on Previous Work







### Building on Previous Work

- Outreach to Community Last Year
- Property Focus Options
  - Public Use Center
  - Senior Activity Center
  - Multiuse Center
  - Neighborhood Activity Center
- Dedicated Users:
  - New Senior Center
  - Stagebrush Community Theater

## What We Learned from the Community

- Community Based Development
- Mix of Uses that Serve the Neighborhood
- Improve the General Neighborhood
- Multigenerational Activity Center
- Neighborhood Retail
- Family Style Restaurant
- Building Height/Building Setback Concerns
- Use of Existing Alley
- Concern for Low Income Housing

## What We Learned From Council

- Community Based Development
- Senior Center Located on the Site
- Evaluate Senior Housing Potential
- Evaluate Non-City Users Compatibility
- Financial Return Options on Investment
- Development Strategies
- Point of Pride for Neighborhood & Scottsdale

## What We Learned from Potential User Groups

- Building/Site/Parking Requirements
- Operational requirements
- Ability to share facilities
- Ability to fund improvements
- Compatibility with other user groups
- Benefits to neighborhood
- Benefits to entire community/region

### User Groups

- Senior Center
- Community Theater
- Citizen Service Center/Police Beat Office
- Senior Housing
- Non-Profit Organizations and Institutions
- Private/Charter School
- Multi-Generational Activity Center
- Office
- Retail/Restaurant

### User Group Evaluation

- User Compatibility
  - Neighborhood and Residential
  - User Type (who are their clients)
  - Ability to Share Parking
  - Ability to Share Facilities

#### Site Compatibility

- Site Flexibility
- Shared Open Space
- Size Requirements (building and land)
- Building Height

### User Group Evaluation

- Community Benefit
  - Neighborhood Benefit
  - Age Range Benefit
  - Citizen Outreach
- Regional Benefit
  - Neighborhood Benefit
  - Age Range Benefit
  - Citizen Outreach

### User Group Evaluation

- Funding Ability
  - Ability to Purchase Land
  - Ability to Construct Building
- Revenue Potential
  - Ability to Pay Market Rent
  - Ability to Pay Below Market Rent

## Site Evaluation







#### Site Evaluation

Total Site Area13.1 Acres

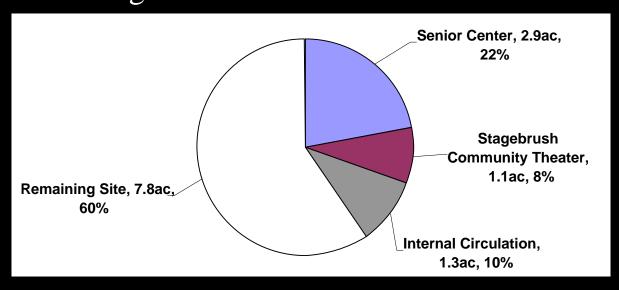
Obligated User Groups:

•Senior Center (2.9 Acres)

•Stagebrush Community Theater (1.1 Acres)

•Internal Circulation (roads, utilities) (1.3 Acres)

•Total Site Area Remaining 7.8 Acres



#### Site Evaluation

Total Site Area Remaining 7.8 Acres

Interested User Groups:

•Senior Housing		(4.0 + 1)	Acres)
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### Compatible User Groups

- Senior Center
- Stagebrush Theater
- Senior Housing
- Family Restaurant
- Multigenerational Activity Center
- Office/Neighborhood Retail
- Citizen Service Center/Police Beat Office
- Small Non-Profit (500-5,000 sq. ft.)

## Market Considerations



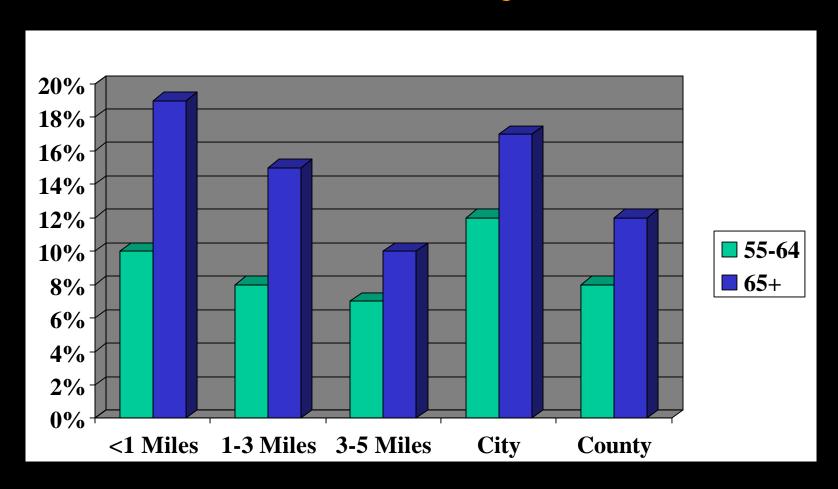




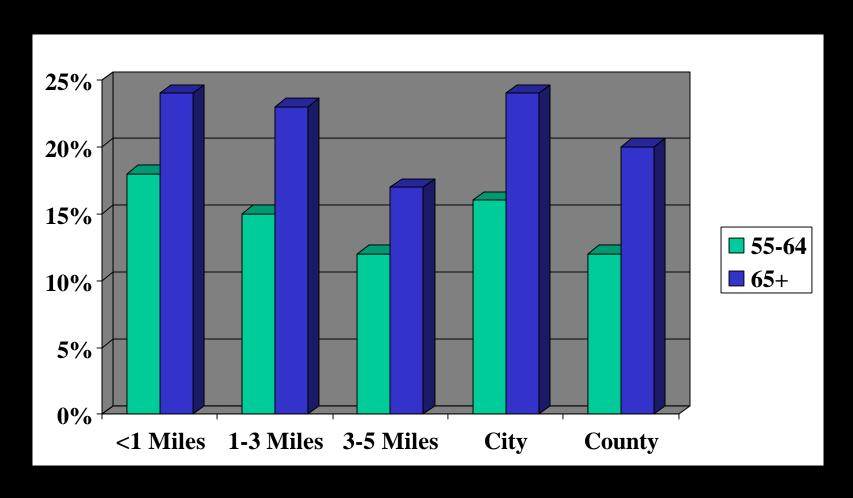
### Area Demographics

- 11,000 people in 5,200 HH within 1 mile
  - 62,000 people in 28,500 HH within 3 miles
- Average HH size smaller than average
- 52% owners vs 48% renters within 3 miles
  - 67% owners vs 33% renters in County
- Median Age 40 within 1 mile,
  - 35 in 1-3 miles, 42 in Scottsdale, 33 in County
- Average HH Income is \$50,000, Median HH income is \$38,000-\$41,000

## Local Market Has Higher % of Seniors Than County



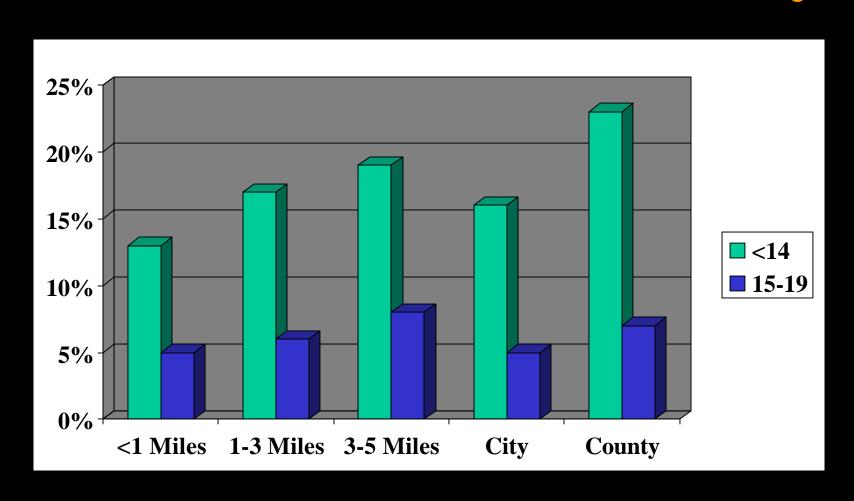
## Local Market Has Higher % of Senior HH Than County



## Senior HH Characteristics Within 3-Miles

- 44% are family households (mostly married couple, no children at home)
- 53 % live alone
- 76% own and 24% rent

## Local Market Has Lower % of Children & Teens Than County



#### Market Considerations - Retail

- Traditional neighborhood anchors restricted
- \$12-16+/- strip retail rents; 91% occupancy rate
- Lack of traditional anchors make financing more difficult
- Non-traditional anchors support retail
- Market orientation & image affected by focus of non-retail development
- Major employer, surrounding residential, and McDowell traffic counts plus
- Family restaurant options local, franchise, chain location meets market criteria (traffic counts, population, income)
- Future opportunities/competition at Los Arcos could affect leasing

## Market Considerations - Medical Office

- Synergies with senior center and housing
- \$12-14+/- mostly older, class C buildings; occupancy 79%
- Generally small units or buildings; larger buildings near hospitals
- Some non-profit organizations are compatible office tenants

## Market Considerations - Sr. Housing

- Synergies with senior center and medical office
- Local market has higher than average % seniors
- Large majority own homes
- Potential for local move-down market
- Most private operators will look to regional market
- Market is more moderate price-point
- Flexible land use can be phased with demand

### Disposition Considerations

- Sell, lease, or invest land
- Parcel strategy important
- CC&Rs and reciprocal agreements
- Combining commercial use options to attract developers & facilitate mixed-use
- Issue proscriptive RFP or let responses indicate market
- Criteria for selection
- Next Step financial testing of scenarios

#### **City Role Continuum**

City RFPs to one developer to purchase land and create master site plan using broad City parameters

City RFPs to a number of developers to purchase or ground lease sections of the site with broad city parameters City joint ventures with Master Developer with buildings being leased to end user

Less

Spectrum of Control and Financial Risk to City

More

City RFPs to one developer to ground lease land and create master site plan using broad City parameters City master plans site and RFP's to sell/lease pads to many developers/nonprofits City master plans site and builds out w/RFP's for sale/lease of buildings to end users

## Development Options







### Development Option #1

Senior Center	2.9 Acres
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- Stagebrush Theater 1.1 Acres
- Family Restaurant 1.0 Acres
- Retail / Office
  1-2 Acres\*
- Multi-Generational A.C.
  1.4 Acres\*
- Senior Housing (75-100 Units) 3-4 Acres\*
- Internal Circulation
   1.4 Acres
- Total13.1 Acres

### Development Option #2

Senior Center	2.9 Acres
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- Stagebrush Theater 1.1 Acres
- Family Restaurant1.0 Acres
- Retail / Office1.3 Acres\*
- Senior Housing (125-140 Units) 4.0 Acres\*
- Internal Circulation <u>1.4 Acres</u>
- Total 13.1 Acres

### Development Option #3

- Senior Center
- Stagebrush Theater
- Family Restaurant
- Retail / Office
- Multi-Generational A.C.
- Schools/Non-Profits
- Internal Circulation
- Total

- 2.9 Acres
- 1.1 Acres
- 1.0 Acres
- 1.3 Acres\*
- 1.4 Acres\*
- 5.4 Acres\*
- <u>1.4 Acres</u>
- 13.1 Acres

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